

## FEA Dashboard Housing Market Indicators

|  |   |  |  |          |  |  | Latest Month  |   |   |                       |                                       |                  |  |
|--|---|--|--|----------|--|--|---|---|---|-----------------------|---------------------------------------|------------------|--|
|  | 2023  |  | 2024   |          |  |  | Change  |   |   | Reading               |                                       |                  |  |
| Forest Economic Advisors   | November  | December   | January  | February | Year-ago   | TTM*   | M/M   | Y/Y   | YTD                                       | M/M                   | Y/Y                                   | YTD              |  |
| Residential Construction (SAAR), Million Units   |   |  |  |          |  |  |   |   |   |                       |                                       |                  |  |
| Single-family Starts   | 1.126   | 1.054  | 1.004  |          | 0.823  | 0.961  | -4.7%   | 22.0%   | 22.0%                                     | <b>\</b>              | <b>1</b>                              | <b>1</b>         |  |
| Multifamily Starts   | 0.386   | 0.508  | 0.327  |          | 0.517  | 0.461  | -35.6%  | -36.8%  | -36.8%                                    | <b>\</b>              | <b>V</b>                              | <b>4</b>         |  |
| otal Starts  | 1.512   | 1.562  | 1.331  |          | 1.340  | 1.422  | -14.8%  | -0.7%   | -0.7%                                     | <b>\</b>              | <b>V</b>                              | <b>4</b>         |  |
| ingle-Family Share of Starts   | 74.5%   | 67.5%  | 75.4%  |          | 61.4%  |  | 0.12  | 0.23  | 0.14                                      | <b>1</b>              | <b>1</b>                              | 1                |  |
| ingle-family Permits   | 0.977   | 0.999  | 1.015  |          | 1.242  | 0.926  | 1.6%  | 35.7%   | 35.7%                                     | <b>1</b>              | <b>1</b>                              | 1                |  |
| Total Permits  | 1.467   | 1.493  | 1.470  |          | 1.898  | 1.471  | -1.5%   | 8.6%  | 8.6%                                      | <b>4</b>              | <b>1</b>                              | <b>1</b>         |  |
| NAHB Builder Confidence Index  | 34  | 37   | 44   | 48       | 42   | 46   | 4   | 6   |   | <b>1</b>              | <b>1</b>                              |                  |  |
| shares Home Construction (ITB) Index   | 86.91   | 101.73   | 99.98  | 106.02   | 67.67  | 85.53  | -1.7%   | 56.7%   | 50.1%                                     | <b>4</b>              | <b>1</b>                              | 1                |  |
| Home Sales and Inventory, Thousands or Month's Supp  | lv  |  |  |          |  |  |   |   |   |                       |                                       |                  |  |
| Home Sales and Inventory, Thousands or Month's Supp<br>New Home Sales - Single   | 607   | 651  | 661  |          | 649  | 667  | 1.5%  | 1.8%  | 1.8%                                      | <b>↑</b>              | <b>↑</b>                              | <b>↑</b>         |  |
| New Home Sales - Single<br>Existing Home Sales - Single  | 607<br>3,500  | 3,480  | 3,600  |          | 3,650  | 3,670  | 3.4%  | -1.4%   | -1.4%                                     | <u>†</u>              | <b>V</b>                              | <b>V</b>         |  |
| New Home Sales - Single<br>Existing Home Sales - Single<br>Existing Home Sales - Total   | 607<br>3,500<br>3,910   | 3,480<br>3,880   | 3,600<br>4,000   |          | 3,650<br>4,070   | 3,670<br>4,095   | 3.4%<br>3.1%  | -1.4%<br>-1.7%  |   | ↑<br>↑                | ↓<br>↓                                |                  |  |
| New Home Sales - Single<br>Existing Home Sales - Single<br>Existing Home Sales - Total<br>Inventory, New (MS)  | 607<br>3,500<br>3,910<br>8.9  | 3,480<br>3,880<br>8.3  | 3,600<br>4,000<br>8.3                                  |          | 3,650<br>4,070<br>8.1  | 3,670<br>4,095<br>7.9  | 3.4%<br>3.1%<br>-0.4                                  | -1.4%<br>-1.7%<br>0.2                                 | -1.4%                                     | ↑<br>↑<br>↓           | ↓<br>↓<br>↑                           | <b>V</b>         |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total nventory, New (MS) nventory, Existing (MS)  | 607<br>3,500<br>3,910<br>8.9<br>3.5                                   | 3,480<br>3,880<br>8.3<br>3.1                                   | 3,600<br>4,000   |          | 3,650<br>4,070<br>8.1<br>2.9                                   | 3,670<br>4,095<br>7.9<br>3.1                                   | 3.4%<br>3.1%<br>-0.4<br>-0.1                          | -1.4%<br>-1.7%<br>0.2<br>0.1                          | -1.4%<br>-1.7%                            | ↑<br>↑<br>↓<br>↓      | ↓<br>↓<br>↑                           | <b>V</b>         |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total nventory, New (MS) nventory, Existing (MS)  | 607<br>3,500<br>3,910<br>8.9  | 3,480<br>3,880<br>8.3  | 3,600<br>4,000<br>8.3                                  |          | 3,650<br>4,070<br>8.1  | 3,670<br>4,095<br>7.9  | 3.4%<br>3.1%<br>-0.4                                  | -1.4%<br>-1.7%<br>0.2                                 | -1.4%                                     | ↑<br>↑<br>↓           | ↓<br>↓<br>↑                           | <b>V</b>         |  |
| New Home Sales - Single Existing Home Sales - Single Existing Home Sales - Total   | 607<br>3,500<br>3,910<br>8.9<br>3.5                                   | 3,480<br>3,880<br>8.3<br>3.1                                   | 3,600<br>4,000<br>8.3                                  |          | 3,650<br>4,070<br>8.1<br>2.9                                   | 3,670<br>4,095<br>7.9<br>3.1                                   | 3.4%<br>3.1%<br>-0.4<br>-0.1                          | -1.4%<br>-1.7%<br>0.2<br>0.1                          | -1.4%<br>-1.7%                            | ↑<br>↑<br>↓<br>↓      | ↓<br>↓<br>↑                           | <b>V</b>         |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total eventory, New (MS) eventory, Existing (MS) eending Home Sales Index   | 607<br>3,500<br>3,910<br>8.9<br>3.5                                   | 3,480<br>3,880<br>8.3<br>3.1                                   | 3,600<br>4,000<br>8.3                                  |          | 3,650<br>4,070<br>8.1<br>2.9                                   | 3,670<br>4,095<br>7.9<br>3.1                                   | 3.4%<br>3.1%<br>-0.4<br>-0.1                          | -1.4%<br>-1.7%<br>0.2<br>0.1                          | -1.4%<br>-1.7%                            | ↑<br>↑<br>↓<br>↓      | ↓<br>↓<br>↑                           | <b>V</b>         |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total eventory, New (MS) eventory, Existing (MS) eending Home Sales Index  Nome Prices and Affordabilty  Median New Single-Family                                   | 607<br>3,500<br>3,910<br>8.9<br>3.5<br>71.4                           | 3,480<br>3,880<br>8.3<br>3.1<br>77.3                           | 3,600<br>4,000<br>8.3<br>3.0                           |          | 3,650<br>4,070<br>8.1<br>2.9<br>76.3                           | 3,670<br>4,095<br>7.9<br>3.1<br>76.6                           | 3.4%<br>3.1%<br>-0.4<br>-0.1<br>8.3%                  | -1.4%<br>-1.7%<br>0.2<br>0.1<br>1.3%                  | -1.4%<br>-1.7%<br>-16.1%                  | †                     | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | <b>+ + +</b>     |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total hventory, New (MS) hventory, Existing (MS) ending Home Sales Index  Home Prices and Affordabilty Median New Single-Family Median Existing Single-Family (NAR) | 607<br>3,500<br>3,910<br>8.9<br>3.5<br>71.4                           | 3,480<br>3,880<br>8.3<br>3.1<br>77.3                           | 3,600<br>4,000<br>8.3<br>3.0<br>\$420,700              |          | 3,650<br>4,070<br>8.1<br>2.9<br>76.3                           | 3,670<br>4,095<br>7.9<br>3.1<br>76.6                           | 3.4%<br>3.1%<br>-0.4<br>-0.1<br>8.3%                  | -1.4%<br>-1.7%<br>0.2<br>0.1<br>1.3%                  | -1.4%<br>-1.7%<br>-16.1%                  | ↑<br>↑<br>↓<br>↓<br>↑ | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | <b>+ + +</b>     |  |
| lew Home Sales - Single xisting Home Sales - Single xisting Home Sales - Total eventory, New (MS) eventory, Existing (MS) ending Home Sales Index  | 607<br>3,500<br>3,910<br>8.9<br>3.5<br>71.4<br>\$428,300<br>\$387,800 | 3,480<br>3,880<br>8.3<br>3.1<br>77.3<br>\$413,100<br>\$381,400 | 3,600<br>4,000<br>8.3<br>3.0<br>\$420,700<br>\$379,100 |          | 3,650<br>4,070<br>8.1<br>2.9<br>76.3<br>\$432,100<br>\$360,800 | 3,670<br>4,095<br>7.9<br>3.1<br>76.6<br>\$425,883<br>\$389,475 | 3.4%<br>3.1%<br>-0.4<br>-0.1<br>8.3%<br>1.8%<br>-0.6% | -1.4%<br>-1.7%<br>0.2<br>0.1<br>1.3%<br>-2.6%<br>5.1% | -1.4%<br>-1.7%<br>-16.1%<br>-2.6%<br>5.1% | ↑<br>↑<br>↓<br>↓<br>↑ | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | ↓<br>↓<br>↓<br>↑ |  |

|   |           |           |           |      | Latest Quarter |           |        |       |       |                   |          |          |
|---|-----------|-----------|-----------|------|----------------|-----------|--------|-------|-------|-------------------|----------|----------|
|   |           |           |           |      |                |           | Change |       |       | Reading           |          |          |
|   | 23Q2      | 23Q3      | 23Q4      | 24Q1 | Year-ago       | TFQ**     | Q/Q    | Y/Y   | YTD   | M/M               | Y/Y      | YTD      |
| Delinquency Rate on SF Mortgages                    | 1.7       | 1.7       | 1.7       |      | 1.8            | 1.7       | 0.0    | -0.1  | -0.1  | <b>V</b>          | <b>V</b> | <b>\</b> |
| Homeownership Rate US, SA                           | 66.0      | 65.9      | 65.7      |      | 65.9           | 65.9      | -0.2   | -0.2  | 0.0   | <b>V</b>          | <b>V</b> | <b>1</b> |
| Rental Vacancy Rate, US, NSA                        | 6.3       | 6.6       | 6.6       |      | 5.8            | 6.5       | 0.0    | 0.8   | 0.1   | $\leftrightarrow$ | <b>1</b> | <b>1</b> |
| Median Rent- US, \$ per Month                       | \$1,445   | \$1,462   | \$1,465   |      | \$1,322        | \$1,459   | 0.2%   | 10.8% | 11.7% | <b>1</b>          | <b>1</b> | <b>1</b> |
| Median Home Sales Price                             | \$309,800 | \$314,200 | \$310,900 |      | \$284,000      | \$313,475 | -1.1%  | 9.5%  | 13.7% | <b>\</b>          | <b>1</b> | <b>1</b> |
| Median Price-to-Rent Ratio, Years Rent to Purchase  | 17.9      | 17.9      | 17.7      |      | 17.9           | 17.9      | -0.2   | -0.2  | 0.0   | <b>\</b>          | <b>\</b> | 1        |
| SLOS - Net % of Banks Tightening Mortgage Standards | 1.9       | 5.4       | 10.0      | 1.9  | 1.8            | 2.4       | -8.1   | 0.1   | 0.1   | <b>\</b>          | <b>1</b> | <b>1</b> |
| Weighted Avg. Credit Score                          | 756       | 757       | 755       |      | 747            | 755       | -2.0   | 8.0   | 0.0   | <b>T</b>          | <b>1</b> | 1        |

<sup>\*</sup>TTM = Trailing Twelve Months; \*\*TFQ = Trailing Four Quarters